

The Secret Of Our Success



Select Buy Sell

DLM
Select Buy Sell

The story of DLM is the story of a renaissance businesswoman.

It starts with a nine year old Eve, determined to contribute her share to the family of five sibling and a loving mother by folding clothes in a dress shop. Since those early days, young Eve Nober has matured into a savvy businesswoman. In the late 1990s, Eve was listed as number 365 in the Top 500 Women Owned Businesses along with Martha Stewart, Kate Spade, Jenny Craig, and others.

In 1960, after leaving her position at Bullock as a buyer, Eve started her first clothing manufacturing business by the name of Eve Le Coq. The basic principal of honesty and integrity made the business such a success that the company was acquired by Drew International. Following this success, Eve decided to try her hand in retail business. She opened a single store "Designer Labels For Less" in the Cooper Building in downtown Los Angeles that featured the Carole Little label. The store eventually offered off-price goods from many of the top design houses: Donna Karen, Dior, Calvin Klein, Anne Klein, Emanuel Ungaro, Fila, and many others. The concept took off, and within seven years, she had 30 stores throughout California, Arizona, and Nevada.

Eve's combined experience as a buyer, manufacturer of a clothing line and as a retail chain owner, put her in a unique position to start yet another business, DLM.

With over 100,000 sqft of warehouse space and over one million pieces in stock, DLM is one of the largest off-price jobbers in the country. DLM buys hot products from Macy's, Bloomingdales, Van Maur, Kohl's, and likes; merchandises them according to designers, and sells them at sharply discounted prices, so that a buyer can go easily pick what they want and see how it will look in their stores.

"I try to be honest and friendly with vendors, I have the reputation of being nice to everyone and treat people fairly. That's very important to me."

And that is the core truth behind the success of DLM and its inspiring leader, Eve Nober.

D.L.M.
OFF-PRICE SPECIALISTS

We encourage you to visit our showroom, ask questions, and feel the merchandise on the racks.

Let us be a part of your success. We promise, we will do our best to be accommodating and supporting. We will tell the truth, we won't oversell, and we'll do everything we can to make sure that you succeed in your goals.

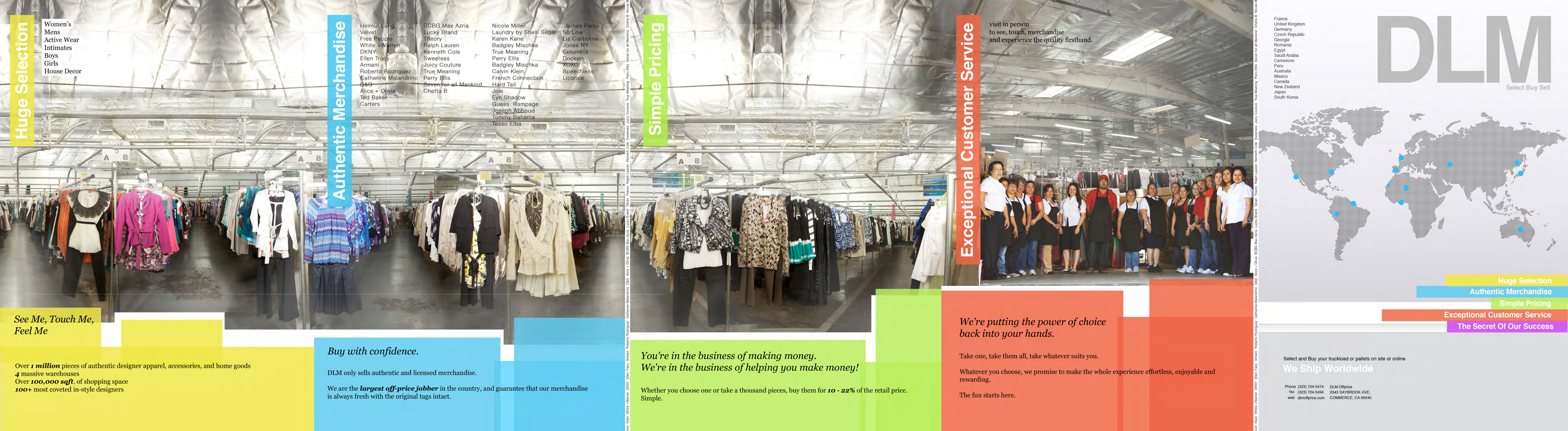
Select and Buy your truckload or pallets on site or online
We Ship Worldwide

Phone (323) 724-5474 DLM Offprice
fax (323) 724-5494 2343 SAYBROOK AVE,
web dlloffprice.com COMMERCE, CA 90040

- Huge Selection
- Authentic Merchandise
- Simple Pricing
- Exceptional Customer Service
- The Secret Of Our Success



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Huge Selection

- Women's
- Mens
- Active Wear
- Intimates
- Boys
- Girls
- House Decor

Authentic Merchandise

- Helmut Lang
- Velvet
- Free People
- White +Warren
- DKNY
- Ellen Tracy
- Armani
- Roberto Rodriguez
- Catherine Malandrino
- D&G
- Alice + Olivia
- Ted Baker
- Carters
- BCBG Max Azria
- Lucky Brand
- Theory
- Ralph Lauren
- Kenneth Cole
- Sweetees
- Juicy Couture
- True Meaning
- Perry Ellis
- Seven for all Mankind
- Chetta B
- Nicole Miller
- Laundry by Shelli Segal
- Karen Kane
- Badgley Mischka
- True Meaning
- Perry Ellis
- Badgley Mischka
- Calvin Klein
- French Connection
- Hard Tail
- Joie
- Eye Shadow
- Guess
- Rampage
- Joseph Abboud
- Tommy Bahama
- Tasso Elba
- James Perse
- So Low
- Liz Claiborne
- Jones NY
- Columbia
- Dockers
- XOXO
- Speechless
- Licorice

Simple Pricing

Exceptional Customer Service

visit in person
to see, touch, merchandise
and experience the quality firsthand.



- France
- United Kingdom
- Germany
- Czech Republic
- Georgia
- Romania
- Egypt
- Saudi Arabia
- Cameroon
- Peru
- Australia
- Mexico
- Canada
- New Zealand
- Japan
- South Korea

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See Me, Touch Me,
Feel Me

Over **1 million** pieces of authentic designer apparel, accessories, and home goods
4 massive warehouses
Over **100,000 sqft.** of shopping space
100+ most coveted in-style designers

Buy with confidence.
DLM only sells authentic and licensed merchandise.

We are the **largest off-price jobber** in the country, and guarantee that our merchandise is always fresh with the original tags intact.

You're in the business of making money.
We're in the business of helping you make money!

Whether you choose one or take a thousand pieces, buy them for **10 - 22%** of the retail price. Simple.

We're putting the power of choice
back into your hands.

Take one, take them all, take whatever suits you.

Whatever you choose, we promise to make the whole experience effortless, enjoyable and rewarding.

The fun starts here.

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